MMI FRANCHISE BUSINESS ORIENTATION
OUR GLOBAL PRESENCE

Modern Montessori International Group (MMI) is a United Kingdom-based multinational organization widely considered as one of the world leaders within the Montessori Pre-school & Training Industry.

Head Office: 46 Leslie Grove, Croydon, Surrey, CR0 6TJ, London
OUR GLOBAL PRESENCE

The MMI Group operates close to 100 pre-school centres & teacher training institutes in 11 countries globally:

- United Kingdom
- Singapore
- Malaysia
- Thailand
- Vietnam
- Indonesia
- India
- Sri Lanka
- Kenya
- Egypt
- Nigeria

“Leaving Giant Footprints in the world of Tiny Tots”
Our Mission

To maintain the rich Montessori tradition by providing the most up-to-date comprehensive courses & child development services based on the Montessori Method of Education.

Our Vision

To be a leading educational institution in Singapore and the Asia-Pacific Region, with excellent services and total commitment to our customers’ requirements.
CORPORATE VIDEO

https://www.youtube.com/watch?v=la5KPbPi7Ec
“Children are the light of our lives and the seeds of our future, so it’s our duty to nurture them into exemplary citizens of the world.”

Dr. T Chandroo
Our group is offering potential partners the opportunity to take up a franchise through a carefully designed collaboration process.

- MMI Teacher Training
- MMI Enrichment Centre
ALL ABOUT MONTESSORI

https://www.youtube.com/watch?v=GcgN0lEh5IA
We offer International Montessori Teacher Training Franchise to individuals, parents and institutions across Philippines. The success of the associate is assured, through complete guidance to set-up, start and manage the project.

Programmes:

- Certificate in Montessori Method of Education
- Advanced Certificate in the Montessori Method of Education
- Diploma In Montessori Method of Education (Top –Up)
- Diploma in Montessori Method of Education
- Certificate in Phonics
Certificate in Montessori Method of Education (2½ - 6 Years)

Course Structure (88 Hrs)

- CMT 101: Montessori Philosophy
- CMT 102: Practical Life
- CMT 103: Sensorial
- CMT 104: Language
- CMT 105: Mathematics
- CMT 106: Cultural Subjects
  
  (Zoology, Botany, Geography, History)
Advanced Certificate in Montessori Method of Education (2½ - 6 Years)

Course Structure (168 Hrs)

- ACMT 101: Montessori Philosophy
- ACMT 102E: Child Development 1
- ACMT 103E: Curriculum Planning 1
- ACMT 104: Practical Life
- ACMT 105: Sensorial
- ACMT 106: Language
- ACMT 107: Mathematics
- ACMT 108: Cultural Subjects (Zoology, Botany, History, Geography)
- ACMT 109E: Music & Movement
- ACMT 110E: Art & Craft
- ACMT 111E: Safety, Health & Nutrition
- ACMT 112E: Professional Development
Diploma in Montessori Method of Education (2½ - 6 Years)

Course Structure (300 Hrs)

- DMT 101: Montessori Philosophy
- DMT 102E: Child Development I
- DMT 102: Child Development II
- DMT 103E: Curriculum Planning I
- DMT 103: Curriculum Planning II
- DMT 104: Practical Life
- DMT 105: Sensorial
- DMT 106: Language
- DMT 107: Mathematics
- DMT 108: Cultural Subjects
  (Zoology, Botany, History, Geography)
- DMT 109: Music & Movement
- DMT 110: Art & Craft
- DMT 111: Safety, Health & Nutrition
- DMT 112: Professional Development
- DMT 113: Montessori Best Practices
# Course Fee

<table>
<thead>
<tr>
<th>CODE</th>
<th>PROGRAMMES</th>
<th>HOURS</th>
<th>COURSE FEE</th>
<th>TOP-UP FEE</th>
<th>EXAM FEE</th>
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<tbody>
<tr>
<td>CMT</td>
<td>Certificate in Montessori (2½ - 6 Years)</td>
<td>88</td>
<td>550.00</td>
<td>-</td>
<td>60.00</td>
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<td>ACMT</td>
<td>Advanced Certificate in Montessori (2½ - 6 Years)</td>
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<td>1050.00</td>
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<td>60.00</td>
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<td>DMT</td>
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<td>300</td>
<td>2000.00</td>
<td>1300.00</td>
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For ACMT students only

**REGISTRATION FEE FOR ALL PROGRAMMES : 40 USD**
WHAT MAKES MONTESSORI EDUCATION UNIQUE?

- The "whole child" approach. The primary goal of a Montessori program is to help children reach their full potential in all areas of life.

- The "Prepared Environment." In order for self-directed learning to take place, the whole learning environment - room, materials and social climate must be supportive of the learner.

- The Montessori materials.

- The teacher.
MODERN MONTESSORI ENRICHMENT
UNIQUELY MONTESSORI CURRICULUM

MONTESSORI PRACTICAL LIFE EXERCISES
MODERN MONTESSORI ENRICHMENT

MONTESSORI SENSORIAL EDUCATION
MODERN MONTESSORI ENRICHMENT

MONTESSORI LANGUAGE

- Web
- Pet
- Yen
- Vex
- Den
- Keg
- Elk
- Red
- Rat
- Pod
- Box
- Don
- Ham
- Bag
- Hop
- Rob
- Top
- Cob

- An ant can run.
- A big bed is fun.
- A cub is in his den.
- I can cut a log.
- Sit a lid on a pan.

Pink Reading
Word Cards for Matching With Two & Three Letter Phonetic Objects

- Rag
- Ram
- Tag
- Van
- Yak
- Bed
- Den
- Egg
- Elf
- Elk

- Bag
- Mop
- Rug
- Jet
- Hen
- Elm

- Kite
- Game
- Athlete
MODERN MONTESSORI ENRICHMENT

MONTESSORI MATHEMATICS
MODERN MONTESSORI ENRICHMENT

MONTESSORI CULTURAL SUBJECTS
# MODERN MONTESSORI ENRICHMENT PROGRAMS

<table>
<thead>
<tr>
<th>Class</th>
<th>Age</th>
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<tbody>
<tr>
<td>Baby &amp; Mum Club (2x per week)</td>
<td>6 - 12 mths</td>
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<tr>
<td>Infant Cove (3x per week)</td>
<td>1 - 2 Years</td>
</tr>
<tr>
<td>Toddler Town</td>
<td>2 - 3 Years</td>
</tr>
<tr>
<td>Nursery Land</td>
<td>3 - 4 Years</td>
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</table>
WHAT WE OFFER YOU

Modern Montessori offers franchise for its:

- MMI’s Enrichment Centre
- MMI’s Teacher Training

to aspiring entrepreneurs and existing institutes across Philippines
What do you need to start

SPACE
REQUIREMENT OF MMI’s TEACHER TRAINING CUM ENRICHMENT CENTRE

<table>
<thead>
<tr>
<th>No.</th>
<th>Description</th>
<th>No. of classes</th>
<th>Size of classroom</th>
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<tbody>
<tr>
<td>1</td>
<td>Classroom 1</td>
<td>1</td>
<td>40 Sqm</td>
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<tr>
<td>2</td>
<td>Classroom 2</td>
<td>1</td>
<td>40 Sqm</td>
</tr>
<tr>
<td>3</td>
<td>Reception</td>
<td>1</td>
<td>15 Sqm</td>
</tr>
<tr>
<td>4</td>
<td>Counselling room</td>
<td>1</td>
<td>10 Sqm</td>
</tr>
<tr>
<td>5</td>
<td>Library (optional )</td>
<td>1</td>
<td>15 Sqm</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td></td>
<td><strong>120 Sqm</strong></td>
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Pre-opening support

- Environment and classroom design
- Marketing support and strategies
- Projection of cash flow over 3 years
- Training for lecturers (14 days)
- Training of non-teaching staff (1 day)
MMI’S TEACHERS TRAINING SUPPORT

During operation support

- Implementation of MMI Teacher Training Programme
- Modern Montessori Teacher Training Curriculum
- Modern Montessori Teacher Training Manuals
- Modern Montessori Teacher Training
- Scheme of Work (Lesson Plan)
- MMI Training Administrative Manual
- Monitoring and feedback on the centre’s operations
On-opening support

- To provide bi-annual visit for the first year and a yearly visit thereafter

- To conduct seminars for potential students for the first year (2 x 3 hours)

- Yearly professional development training (for trainer and assistant trainer at MMI HQ (1 Day))
MMI’S TEACHERS TRAINING GRADUATES
## Single Unit Franchise Terms

<table>
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<tr>
<th>No</th>
<th>Key Variables</th>
<th>Unit Franchise</th>
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<tr>
<td>1</td>
<td>Franchise Fee</td>
<td>USD 10,000/-</td>
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<tr>
<td>2</td>
<td>Royalty</td>
<td>20% of gross revenue (Registration &amp; Program fees)</td>
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<tr>
<td>3</td>
<td>Period</td>
<td>30 years from signing agreement</td>
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<tr>
<td>4</td>
<td>Renewal Fee</td>
<td>No fee</td>
</tr>
<tr>
<td>5</td>
<td>Renewal Term</td>
<td>Perpetual unless infringement of the franchise terms</td>
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</table>
# Single Unit Franchise Terms

<table>
<thead>
<tr>
<th>Sn</th>
<th>Key Variables</th>
<th>Unit Franchise</th>
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<tbody>
<tr>
<td>1</td>
<td>Franchise Fee</td>
<td>USD 15,000/-</td>
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<tr>
<td>2</td>
<td>Royalty</td>
<td>8% of gross revenue (Registration &amp; Program fees)</td>
</tr>
<tr>
<td>3</td>
<td>Period</td>
<td>30 years from signing agreement</td>
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<tr>
<td>4</td>
<td>Renewal Fee</td>
<td>No fee</td>
</tr>
<tr>
<td>5</td>
<td>Renewal Term</td>
<td>Perpetual unless infringement of the franchise terms</td>
</tr>
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</table>
Pre-opening support

Training – The MMI group offers you a blend of classroom and on-site training and staffing support that exceeds other franchise training programs.

Initial Training
Conduct Training for 14 days
Min. 1 Principal, 1 lead teacher, 1 Assistant teacher and 1 operational person in-charge of the centre to be trained in 5 business days
During operation support

Curriculum Support
- Modern Montessori Workbooks
- MMI Curriculum Framework
- MMI Training Manual
- Modern Montessori Franchise Manual
On-opening support

- To conduct seminars for potential students for the first year (2 x 3 hours)
- Yearly professional development training (for teachers and assistant teachers at MMI HQ (1 Day))
- Future updates in curriculum
MMI TEACHER TRAINING
CUM
ENRICHMENT CENTRE

SINGLE UNIT FRANCHISE DETAILS

<table>
<thead>
<tr>
<th>Sn</th>
<th>Key Variables</th>
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<tr>
<td>1</td>
<td>Franchise Fee</td>
<td>USD 20,000/-</td>
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WHY MMI?

➢ Established trademark
➢ Distinctive corporate identity
➢ Intellectual property rights
➢ Joint advertising and promotion
➢ Management expertise

MMI Extra Mile

➢ Balanced and well integrated
➢ Professional teachers’ training
➢ Continuing research and development
➢ Operational guidance
➢ Academic and technical support
STARTING YOUR JOURNEY

If you wish to know more about joining the World of MMI, please contact:

Ms Jay Raghani

Mobile / WA : +65 9800 7451
Email : jay@modern-montessori.com